devort Devart Partner Program Guide

Unlock Opportunities Through The Partnership with Devart

Become a Partner





Partner with Devart

Devart cooperates with a number of trusted software resellers, system integrators and IT consulting companies to distribute product licenses and subscriptions and is always open to establish long-lasting mutual cooperation with new partners.

Benefit from providing your customers with the great trusted tools and solutions, leveraging the higher discounts, special offers, sales, marketing and technical support and other benefits of Devart Partner program.



Profitability

Devart Partner Program proposes 4 levels of partnership providing partner discount based on partner performance + access to additional product promos and partner incentives.



Simplicity

We make it easy for you – operate your orders in one place and get any support needed from our sales and technical specialists.



Capability

Leverage ready-to-use marketing templates, co-marketing and Marketing Development Funds opportunities available to our partners.

Partner Benefits and Requirements

BENEFITS AND REQUIREMENTS

Discount

Discounts on all product items

Partner portal access

Automatic notification about each processed order

Referral of sales leads for your region

Technical and sales support at every stage of the sales cycle

Placement on our Partner Catalog Page

Dedicated manager

Marketing materials and co-marketing activities

Marketing activities co-funding

Revenue Requirement

Customer Licensing support requirement

Co-marketing activities execution requiremen

BRONZE	SILVER	GOLD	PLATINUM
\checkmark	\checkmark	\checkmark	\checkmark
\checkmark	\checkmark	\checkmark	\checkmark
\checkmark	\checkmark	\checkmark	\checkmark
\checkmark	\checkmark	\checkmark	\checkmark
		\checkmark	\checkmark
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\checkmark	\checkmark	\checkmark	\checkmark
		\checkmark	\checkmark
\checkmark	\checkmark	\checkmark	\checkmark
		\checkmark	\checkmark
	Yearly	Yearly	Yearly
\checkmark	\checkmark	\checkmark	\checkmark
		\checkmark	\checkmark

Partner Program Sign Up Process



STEP 2

Sign up for a reseller account

Wait until your request is approved





Log in to your account and start placing orders in accordance with your reseler plan

Ready to join us?

Interested in becoming a Devart partner? Complete the Partner Program Application form or contact us with any questions.

BECOME A PARTNER

PARTNER LOG IN CONTACT DEVART PARTNER TEAM



